

Skyline Band Boosters

January 11, 2016 Meeting Agenda

Present: Tyra Lemmen, Billy Dering, Abe Ellison, Ellen Lynch, Marni Arnett, Jason Smith, Steph Ritter

November 2015 Minutes: Steph moved to accept minutes and Marnie approved. Motion passes. Minutes entered into the SBB record.

I. Director's Report (Jason)

- A. 4 students are going to All State this year in Grand Rapids.
- B. Pioneer and Skyline are looking to have John Mackey, composer, in to work with each band individually to prepare a piece for Bands In Review. He would be guest conducting as well as doing clinics with the groups. Total fees would be about \$4,000 and be split between PiHi and Skyline. We may want to consider asking for donations of SkyMiles from Delta to fly Mr. Mackey here.
- C. Audition website is now open for any incoming students, or students who want an opportunity to move to a more competitive ensemble.
- D. AAPS Scholarships-available for students who want to attend Interlochen (separate from Skyline band camp). Information is available on the AAPS website and in the band room.
- E. Jason is currently contacting professors regarding coming out to work with Varsity, Concert and Symphony bands before festival.
- F. Memory page-starting January 18. This year concert pictures were taken and next year it will be marching band. The band keeps 50% of the monies brought in from orders.
- G. Wish list items-John Mackey (composer for BIR), field drum (\$829), hotel reimbursement for All State for director

II. Travel Programming 2016 and Beyond

- A. Tyra inquired about the bands plans this year and beyond for traveling (near and far). Mr. Smith reports that that the master plan of traveling every 2 years with a concert ensemble is still the master plan. Planning to stay on the same schedule with a "big" trip in 2 years (Spring 2018). Discussed having itinerary/fees in place before the Spring 2017 to kick off fundraising for the marching band trip format. Concert group (Symphony and Concert bands) would travel in 2020. There will be a student led optional evening out to Hill Auditorium to hear UM Symphony Band (free) in February for all students interested. Mr. Smith will look to do a smaller event in 2017.

III. Fundraising Report (Tyra and Steph)

- A. Tree Pick Up-profits currently over \$5,700 and 50 checks still outstanding.
- B. Brick Bash-In planning mode now. Publicity started and there are still needs for concessions coordinator and exhibitor hospitality coordinator.
- C. Script-no report

- D. Spirit Wear Sales-sold \$600 before the winter concert. Suggestion to continue spirit wear sales at Band Camp registration day, before the first home football game, before the winter concert and at Picnic Pops.
- E. How to increase student participation-discuss ways to get kids to buy into supporting programming through volunteering for events. Look at signing up in the band room vs. online, making contests.

IV. Budget and Treasury Report (Maggie and Tamara)

- A. Maggie's report (email):We are about \$2500 short of our projections for contributions. Assuming that these usually come in at the end of December, this is not good. We should think about ways to encourage additional contributions. Ads in concert programs? Email noting specific items, like instruments or scholarships?
- B. The report looks like we have about \$10K in fundraising income, but almost all of that is from scrip, and currently scrip expense is greater than scrip income, so our net fundraising income is actually negative (our fundraising expenses are higher than our fundraising income). I expect that this will change when we get Christmas tree and brick bash income in, but we need to make our goals there, do the memory page, and sell some of the stock of scrip cards, or we are going to fall far short of our goals.
- C. Finally, we should make sure to have students sell Bands in Review tickets and turn the funds in to Skyline. That's not listed as a separate source of income in the current budget, as we haven't made much from this in the past. But most parents go, so getting them to buy the tickets in advance should be pretty easy.

V. SFA Report (Tamara)-there is a new treasurer (Tina Norris). There is a subcommittee to look at having a news "blast" for VPAA events and activities (similar to SABC).

VI. Uniform Committee Report (Kathy)

- A. All students have concert uniforms. Discussion about numerous lost concert uniforms pieces and how to address this. Band system has been working well and choir and orchestra are looking to mirror our system. Marching band uniforms cleaning almost done and then inventory will occur.

VII. Old Business-Band Room mural has been designed and installed! Low brass clinician will be starting next week. Band board will be planning a day to reinstall the display case this trimester.

VIII. New Business-upcoming volunteer needs include: SBB treasurer, SFA representative, SBB bookkeeper, SBB secretary as several parents will be "graduating."

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Budget vs. Actuals: Band 2015-2016

July 2015 - June 2016

As of

January 10, 2016

Total

| Actual | Budget | | over Budget |
|------------------------------------|---------------------|----------------------|----------------------|
| Income | | | |
| Direct Public Support | | 0.00 | |
| Corporate Contributions | 0.00 | | 0.00 |
| Individual Contributions | 5,128.00 | 8,000.00 | -2,872.00 |
| Scholarship Donations | 3,800.00 | 3,500.00 | 300.00 |
| Total Direct Public Support | \$ 8,928.00 | \$ 11,500.00 | -\$ 2,572.00 |
| Fundraising Income | | 0.00 | |
| Brick Bash Income | 11,000.00 | | -11,000.00 |
| Concessions Income | 3,000.00 | | -3,000.00 |
| Memory Page Income | 2,000.00 | | -2,000.00 |
| Sales Fundraiser | 1,140.00 | 3,500.00 | -2,360.00 |
| Scrip Income | 8,785.08 | 5,000.00 | 3,785.08 |
| Tree Pick Up Income | 4,000.00 | | -4,000.00 |
| Total Fundraising Income | \$ 9,925.08 | \$ 28,500.00 | -\$ 18,574.92 |
| Program Income | | 0.00 | |
| Ann Arbor Percussion Ensemble | 8,000.00 | | -8,000.00 |
| Camp | 17,410.00 | 46,000.00 | -28,590.00 |
| Clothing | 162.16 | | 162.16 |
| Festivals & Competitions | 855.00 | 1,200.00 | -345.00 |
| MSBOA | 1,605.00 | 1,000.00 | 605.00 |
| Pit Orchestra | 800.00 | | -800.00 |
| Tailgate | 2,860.00 | 1,500.00 | 1,360.00 |
| Ticket Sales/Bands In Review | 1,000.00 | | -1,000.00 |
| Trip | 0.00 | | 0.00 |
| Uniform Maintenance Fee | 5,104.53 | 5,000.00 | 104.53 |
| Uniform Outfitting Fee | 4,170.85 | 5,000.00 | -829.15 |
| Total Program Income | \$ 32,167.54 | \$ 69,500.00 | -\$ 37,332.46 |
| Sales | 227.00 | | 227.00 |
| Total Income | \$ 51,247.62 | \$ 109,500.00 | -\$ 58,252.38 |
| Gross Profit | \$ 51,247.62 | \$ 109,500.00 | -\$ 58,252.38 |
| Expenses | | | |
| Bank Charges | 24.00 | | 24.00 |
| Fundraising Expense | 0.00 | | 0.00 |
| Brick Bash Expense | 2,000.00 | | -2,000.00 |
| Concessions Expense | 1,200.00 | | -1,200.00 |
| Memory Page Expense | 800.00 | | -800.00 |
| Sales Fundraiser | 4,135.40 | 2,500.00 | 1,635.40 |
| Scrip Expense | 9,925.68 | 4,000.00 | 5,925.68 |
| Total Fundraising Expense | \$ 14,061.08 | \$ 10,500.00 | \$ 3,561.08 |
| Other General & Admin Expenses | 317.10 | 500.00 | -182.90 |
| Professional Fees | | 0.00 | |
| Camp Counselor | 5,800.00 | 4,000.00 | 1,800.00 |
| Composer | 2,000.00 | | -2,000.00 |
| Total Professional Fees | \$ 5,800.00 | \$ 6,000.00 | -\$ 200.00 |
| Program Expenses | | 0.00 | |
| Ann Arbor Percussion Ensemble | 8,000.00 | | -8,000.00 |